

Message Text

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13

ACTION SS-15

INFO OCT-01 NEA-09 ISO-00 SSO-00 CCO-00 COME-00 EB-07

RSC-01 /033 W

----- 064078

P 170635Z JAN 75

FM AMEMBASSY DAMASCUS

TO SECSTATE WASHDC PRIORITY 2401

UNCLAS DAMASCUS 176

OC/T PLEASE SCAT TO S/S-O

S/S-O KUCHEL FROM WRIGHT

E.O. 11652: N/A

TAGS: BEXP, BTIO, SY

SUBJ: CABLE TO AMERICAN FIRM INTERESTED IN SYRIAN CONTRACT

1. GREATLY APPRECIATE YOUR CHARACTERISTICALLY PROMPT AND
ASSIDUOUS RESEARCH (STATE 283771), AND MUST CALL ON YOUR
HELP ONCE MORE. PLEASE HAVE OC/T SEND FOLLOWING CABLE. QTE

LARRY FRANK

SH AND G DET

TWX 810-221-9463 (NOTE: THIS MAY ALSO BE TELEPHONE NUMBER)

REGRET OMAR SATI DIED JAN. 8. CITY PARK PROPOSALS ARE AS
FOLLOWS, U.S. DOLLARS: BULGARIAN \$2.1 MILLION, ROMANIAN \$1.5
MILLION, BRITISH \$500,000, SH AND G \$283,000 (INCOMPLETE).
STILL CHANCE IF BRITISH OUT. COMPLETE PROPOSAL FROM YOU
NECESSARY. SENT TELEX TOTAL AMOUNT \$1,450,000. SYRIAN JOINT
VENTURE NAME IS NOW THE OFFICE OF ARCHITECTURAL AND ENGINEERING
STUDIES. WE NEGOTIATING WITH BRITISH/SYRIAN JOIN VENTURE, AND
GUARANTEE THEIR OFFER OUT. PLEASE BE PRECISE RE O.A.E.S. PART
OF FEES. SEND TELEX REPLY THROUGH AMERICAN EMBASSY. SIGNED
YOUSSEF ABOUHADID P.O. BOX 4022, DAMASCUS; TEL 110.471
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OR 449.805. END QUOTE.

2. I HOPE ABOVE TWX ADDRESS WILL BE SUFFICIENT; THIS IS LARGE ARCHITECTURAL DESIGN FIRM, LARGEST IN WORLD FOR PUBLIC PARKS AND THE LIKE, HEADQUARTERED IN AND NEAR DETROIT. IF YOU CAN REACH LARRY FRANK BY TELEPHONE YOU CAN ADD THAT ABOUHADID SAYS FRANK KNOWS HIM AND WILL REALIZE NECESSITY FOR THIS EFFORT GIVEN SATI'S DEATH. THIS CONTRACT ONLY FOR DESIGN STAGE AND FOLLOW-ON WORK OBVIOUSLY WORTH MUCH MORE.

3. ALSO PLEASE GIVE NEA/ARN PIERCE BULLEN COPY THIS MESSAGE SO HE MAY FOLLOW UP ON REPLY WHICH ABOUHADID STRONGLY HOPES WILL REACH US BY OPENING OF BUSINESS JAN 18. REPLY BY IMMEDIATE CABLE. FOR THIS PARTICULAR EFFORT, ABOUHADID PREFERS TO STAY OUT OF LOCAL PTT CIRCUITS. THANKS AND REGARDS. MURPHY

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